

Contacting Manufacturers & Negotiating Like A Boss

The Amazon Business Model To Wealth, Freedom & Options!

America!



China Bad!

CHINA IS A THREAT TO THE WEST



- ★ China spends about \$100 billion on defence, almost three times as much as a decade ago, and nearly twice as much as Britain.
- ★ China has cracked down on minorities in Tibet and Xinjiang and persecuted democracy campaigners like the Nobel laureate, Liu Xiaobo.
- ★ China's hunger for raw materials is exhausting the earth and bolstering corrupt regimes in the developing world.

WHERE DO YOU STAND?

**The
Economist**

For a free copy text CHINA to 60300.

Our magazines cost £5.00 and are available on your standard national rates. We will call or SMS you to advise you when your copy arrives. Please note that we cannot be held responsible for any damage to your mobile phone or for any other loss or damage caused by the use of our services. Please see our website for more information.

Problems sourcing in USA:

- USA is not a manufacturing country
 - Cost of labor is more
 - More difficult to work with at times
 - Not willing to work to earn your business (stubborn)
-

Fears of sourcing from China:

- Quality is cheaper
 - Too tough to work with
 - Language barrier
 - Fear of taking your money & never sending product
 - Fear of shipping on a boat
 - USA better to work with
-

What to source from where:

- Things you put in your mouth or apply to skin (USA)
 - Everything else (China)
-



My method to using Alibaba successfully:

- Alibaba is a large database of China manufacturers, suppliers & exporters
 - A lot of our competition will shy away from Alibaba
 - The more we can choose from, the better prices we can get
-

Finding the best manufactures:

- Manufactures, suppliers and such pay for certain memberships/verifications on Alibaba to help their company stand out and get in front of buyers than their competition.
 - A lot of our competition will shy away from Alibaba
 - The more we can choose from, the better prices we can get
 - We can do a lot of the work by emailing and not having to call
-

Alibaba Gold Supplier:

- Gold Supplier is a premium membership for suppliers on Alibaba.com. Members are provided with comprehensive ways to promote their products, maximizing product exposure and increasing return-on-investment.
- All Gold Suppliers in China must pass our Onsite Check
- Once approved, Gold Supplier members are authorized to display the icon to demonstrate their authenticity  **Gold Supplier**
- The number of years a member has been a Gold Supplier 

What are Verification Services

The verification of suppliers on Alibaba.com serves to safeguard buyers by ensuring suppliers are genuine and legitimate companies. Inspections are carried out by both Alibaba.com and/or independent verification companies

The Verification Services process includes 3 certifications

A&V Check

A&V Checked suppliers are Gold Suppliers who have passed authentication and verification inspection by Alibaba.com as well as a third-party verification company, All legal business licenses and contact persons are verified for those who have been A&V Checked

Onsite Check

Onsite Check is a verification process for China Gold Suppliers. The supplier's company's premises are checked by Alibaba.com's staff to ensure onsite operations exist there, The suppliers' legal status and other related information are then confirmed by a third-party verification agency

[Learn more >](#)

Supplier Assessment

Supplier Assessment is an Alibaba.com service providing you with fully independent and impartial third-party verification of your prospective suppliers. We commission several agencies based on their international reputation and proven credibility to test the claims made by suppliers. For buyers, this means that instinct and trust are based only on concrete evidence. Supplier Assessment includes Assessment Reports Verified Videos and Verified Main Products

My checklist:

- Click products
 - Enter term for your product
 - Check mark gold supplier & onsite check
 - Start further back than page one
 - I like Gold suppliers 3 years or more.
 - Only manufactures
-

Products ▾

loop bands

Search

Related Searches: resistance loop band set resistance **loop bands** exercise **loop bands** latex loop band resistance bands swimming cap

Products > loop band 19,154 Product(s)

Products

Suppliers

US \$1 inspection
valued at \$250+

Sort by:



Trade Assurance **NEW** ?



Gold Supplier



Onsite Check



Assessed Supplier

Minimum Order:



Online

View as:



Loop Resistance band/Exercise Tube Double Layer

Place of Origin: CN;GUA

Model Number: ET-001

Strength: Medium 8-10 lbs

Brand Name: Double Cube

Color: Red/Blue/Green/Yello...

Tube Size: 7*10*600mm

< Sponsored Listing



Zhanjiang Xiashan Fengfan Rubber... ▾

China (Mainland)

[Contact Details](#)



US \$15,000 Trade Assurance Amount



10.0% Response Rate



Contact Supplier



Leave Messages



Favorites



+ Compare



☆ Favorites + Compare

resistance exercise latex loop band

US \$1-30 / Piece (FOB Price)

20 Pieces (Min. Order)

Color: as client's need

Place of Origin: CN;ANH


Model Number: HERRMAN 87

Logo: as client's need

Brand Name: HERRMAN

Width: 13, 22, 32, 45, 64, 83mm

[View more products >](#)

 Anhui Herrman Impex Co., Ltd.

China (Mainland) | [Contact Details >](#)

 [Contact Supplier](#)

 [Chat Now!](#)



☆ Favorites + Compare

latex exercise loop band&latex loop resistance band

200 Pieces (Min. Order)

Size: The perimeter 500mm o...

Color: any color


Brand Name: BodyupSports

Material: Later / TPE

Place of Origin: CN;ANH

Model Number: BP-LB025

[View more products >](#)

 Hefei Bodyup Sports Co., Ltd.

China (Mainland) | [Contact Details >](#)

 **US \$1,000** Trade Assurance Amount

 [Contact Supplier](#)

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Show : 20 | 38 | 50



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2

3

4

5

...

270

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☆ Favorites + Compare

Latex Crossfit **Loop** Resistance Bands

US \$1.5-20 / Piece (FOB Price)

100 Pieces (Min. Order)

Place of Origin: CN;SHN

Brand Name: LIBENLI

Popular colors: Red, yellow, g...

Type: Resistance Band

Model Number: PBL-6100

Usage: For power lifting appli...

< Sponsored Listing



Verified Supplier - Haiyang Libenli
Body-Building Apparatus Co., Ltd.

China (Mainland) | [Contact Details](#) ▶



Ensure order quality and timely shipment.
Trade Assurance Amount: **US \$30,000**

Contact Supplier

Leave Messages



- ✓ Business Type: Manufacturer, Trading Company
- ✓ Main Products: [Latex Tubing](#), [Resistance Tube](#), [Resistance Band](#), [Fitness Equipment \(Endurance Training Machine, Spin Bike\)](#)
- ✓ Location: Shandong, China (Mainland)
- ✓ Year Established: 2006
- ✓ Number Of Employees: 301 - 500 People
- ✓ Total Revenue: confidential
- ✓ Main Markets: [North America](#), [Western Europe](#), [Domestic Market](#), [Eastern Asia](#), [Eastern Europe](#)

Certifications: [ISO9001](#), [ISO9001](#)

Product Certifications: [New Practical Patent](#), [SGS](#)

Average Lead Time: 30 Day(s)

Haiyang Libenli Body-Building Apparatus Co., Ltd (Qingdao Xinhan Special Rubber Products Co., Ltd), established in 1997, which is loc...

[More](#) ▶



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




Haiyang Libenli Body-Building Apparatus Co., Ltd (Qingdao Xinhua Special Rubber Products Co., Ltd), established in 1997, which is loc...

[More ▶](#)


To: **Shidal Jin** | Haiyang Libenli Body-Building Apparatus Co., Ltd.  Trade Assurance

* **Subject:** Inquiry about your loop bands

* **Message:**

  Arial 12 **B** *I* U        

Remaining: 8000

 Optional Details

Quantity Needed:

Please enter a number.

Piece/s

@ [Attach files](#) (File Format: Jpeg, Jpg, Gif, Png, PDF, PPT, Word or Excel Maximum File Size: 10MB)

Hello Name,

Introduce yourself and company. Tell them you are the buyer agent for the company and your company is considering its product line in the (Product Category).

We are a large volume and repeat buyer.

We are seeking to work with a quality manufacture and establish a long term relationship, we are contacting several other manufactures in (Product Category) like yourself.

Once we find a manufacture that fits our needs, we will need need a lower than normal test quantity to evaluate you on your process, quality and time frame.

My decision makers are looking to make a decision next week. I need to present all of our offers to them in the next few days to help them decide.

I hope you can submit a competitive bid that will bid that I can propose to them for their approval.

For your bid, please also include shipping by air estimate. (Fort Bragg, CA 95437)

For larger volumes in the future, we will be shipping by ocean freight.

Sincerely,

Your Name

Buyer agent for company

Phone number

Tips:

- Fill in your Alibaba profile with image, name, phone, business name, etc
 - Use a males name
 - Have a real business email
 - Purchase a separate phone number for your business
-